



Crop Report

MHAIA Board Meeting
May 23-24, 2022



AGENDA

FY 21-22 Crop Report Summary

FY 21-22 Harvest to-date

FY 21-22 Shipments to-date

FY 22-23 Total Projection and Projection per Month

FY 22-23 LOCA Reports

FY 22-23 APEAM vs MHAIA data Comparison (Loca)

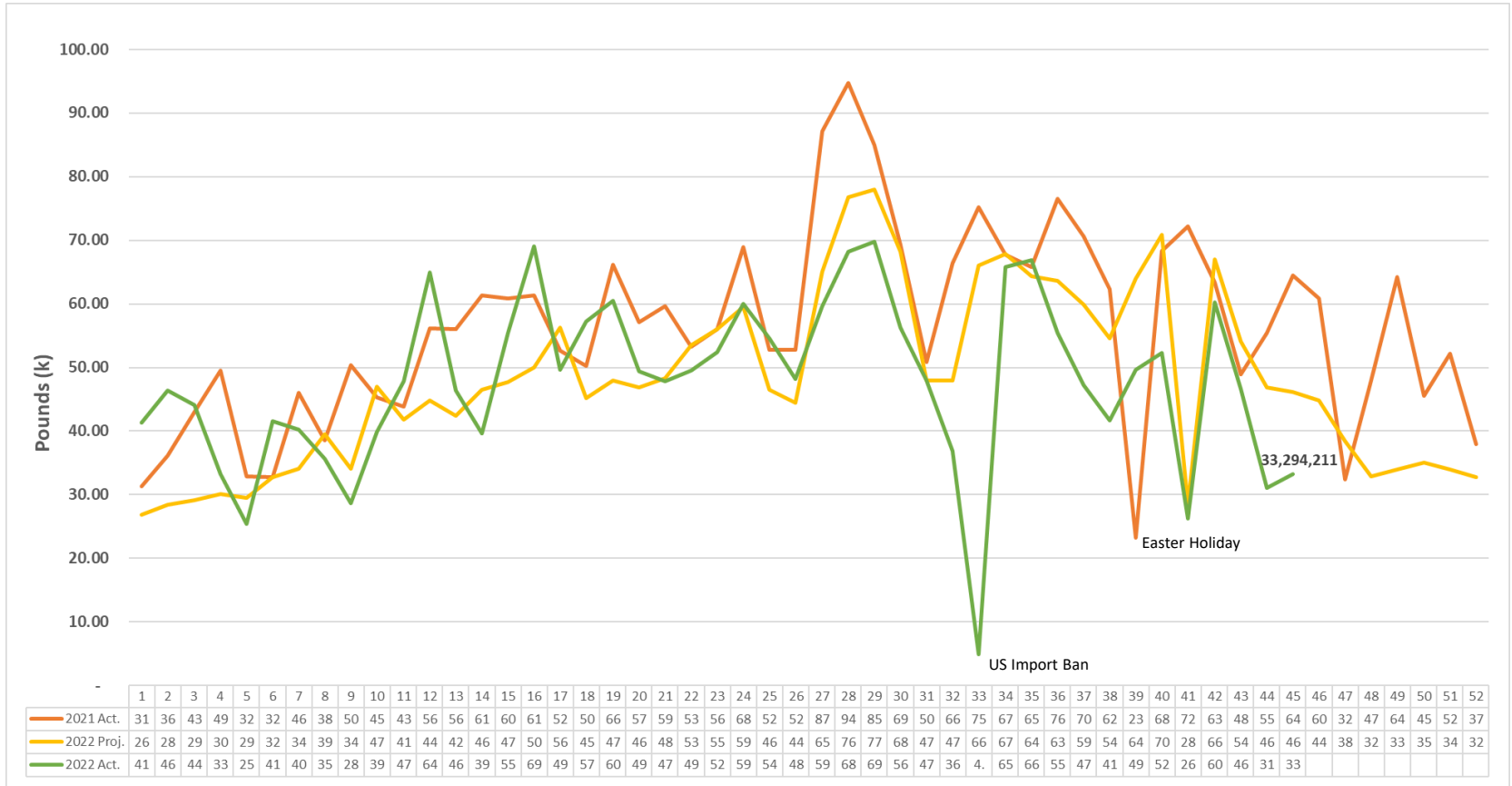


FY 2022 CROP REPORT SUMMARY

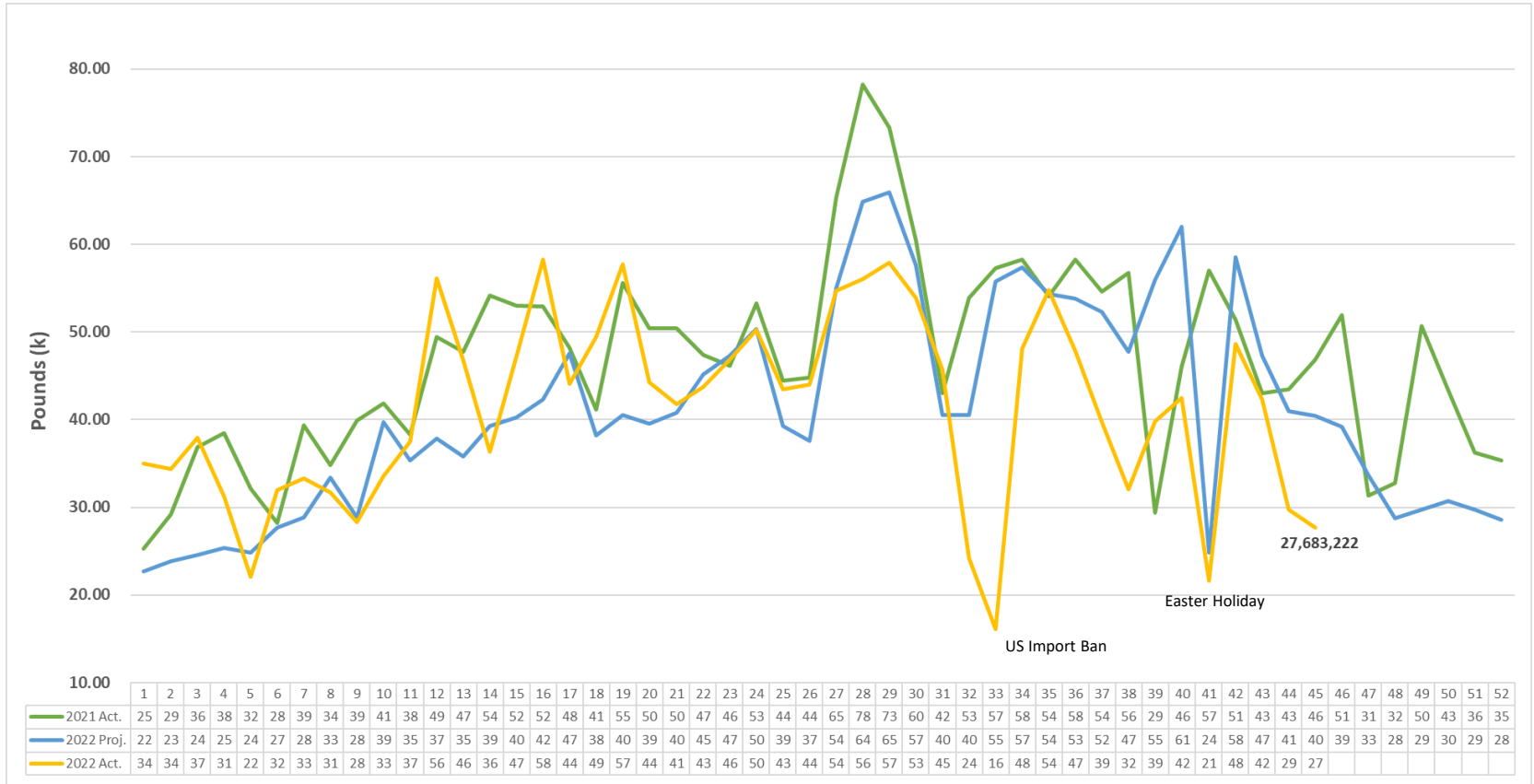
Volume in Tons/Pounds at Gross	Tons	Pounds
Crop Report by APEAM		
Harvest		
2021-2022 Estimated Harvest	1,135,868	2,504,160,286
Actual Harvest - As of May 15th, 2022	974,601	2,148,627,410
Balance to be Harvested-May 16- Jul 3,2022	114,310	252,010,412
2021-2022 Total Actual Harvest	1,088,911	2,400,637,822
Ave/Wk.-7 weeks	16,330	36,001,487
<i>% Harvested</i>	<i>89.5%</i>	
<i>% To be harvested</i>	<i>10.5%</i>	
Shipments-Perspectivas		
Total FY 21-22-Projected Shipments	967,389	2,132,727,843
Actual Shipments - As of May 15th, 2022	839,340	1,850,428,557
Balance to be shipped - Oct 4- Jul 4,2022	99,942	220,334,394
Total Shipments	939,282	2,070,762,951
Ave/Wk.-7 weeks	14,277	31,476,342
<i>% Shipped</i>	<i>89.36%</i>	
<i>% To be shipped</i>	<i>10.64%</i>	
<i>% Total Shipped over Total Projection</i>	<i>-2.91%</i>	



FY 2022 HARVEST TO-DATE

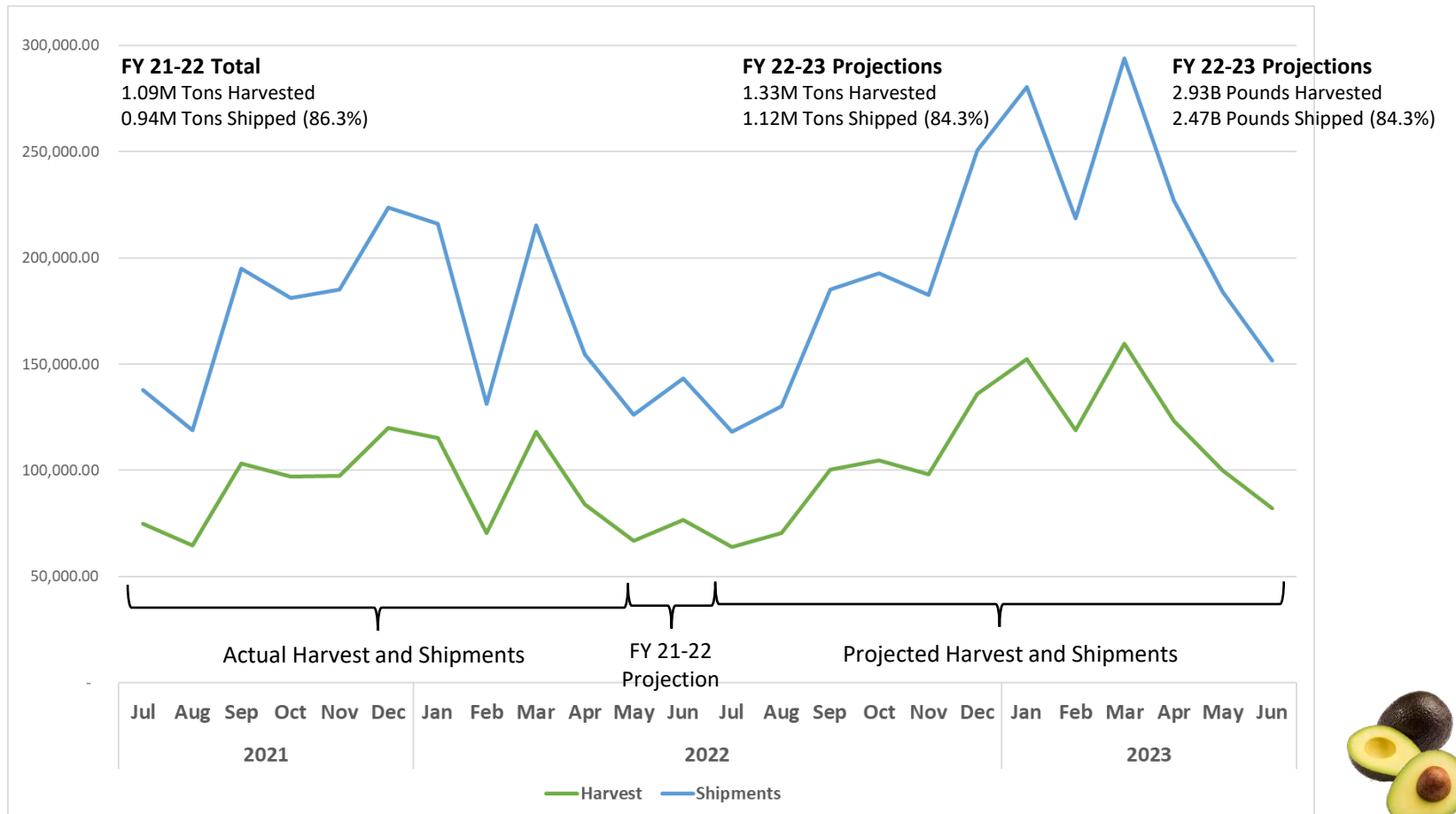


FY 2022 SHIPMENTS TO-DATE



FY 2023 Total Projection and Projection per Month

	TONS			POUNDS		
	LOW	MID	HIGH	LOW	MID	HIGH
HARVEST	1,235,636.8	1,330,071.9	1,424,507.0	2,724,112,954.7	2,932,306,732.7	3,140,500,510.8
SHIPMENTS	1,041,242.0	1,120,820.3	1,200,398.5	2,295,545,815.4	2,470,985,807.8	2,646,425,800.1
% of Harvest	84.3%	84.3%	84.3%			

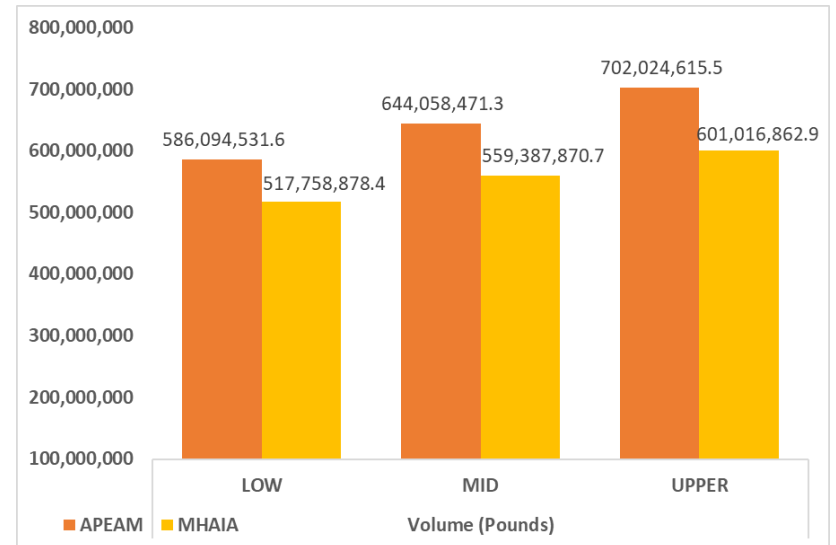
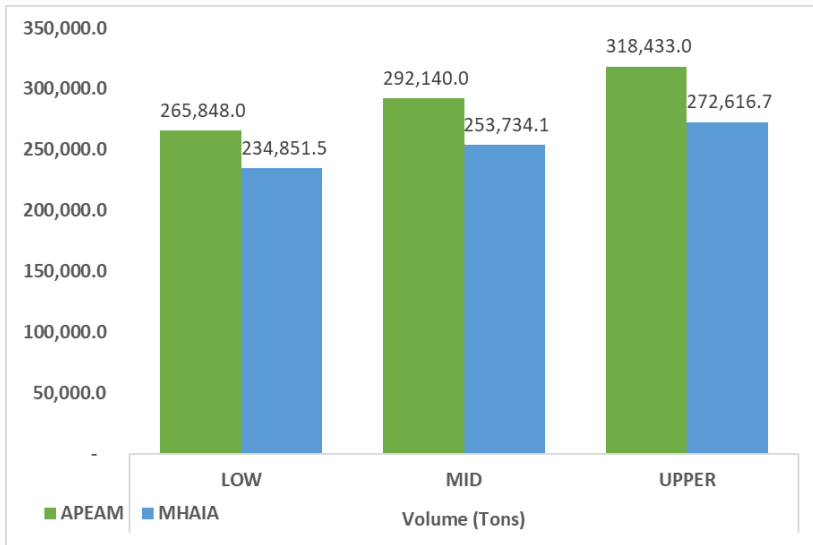


FY 22-23 LOCA REPORT

	Volume (Tons)		
	LOW	MID	UPPER
APEAM	265,848.0	292,140.0	318,433.0
MHAIA	234,851.5	253,734.1	272,616.7
Difference	30,997	38,406	45,816
%	11.66%	13.15%	14.39%

	Volume (Pounds)		
	LOW	MID	UPPER
APEAM	586,094,531.6	644,058,471.3	702,024,615.5
MHAIA	517,758,878.4	559,387,870.7	601,016,862.9
Difference	68,335,653	84,670,601	101,007,753
%	11.66%	13.15%	14.39%

FY21-22	LOCA
TONS	211,633.0
POUNDS	466,570,898.9
%	21.7%



FY 2023 APEAM vs MHAIA Comps

LARGEST MUNICIPALITIES:	SURFACE (HA)		% OF TOTAL SURFACE		YIELD (tons/ha)		TOTAL YIELD (tons)	
	APEAM	MHAIA	APEAM	MHAIA	APEAM	MHAIA	APEAM	MHAIA
TANCÍTARO	24,754.00	24,496.80	15.8%	16.0%	1.83	1.65	45,299.82	40,419.72
ARIO DE ROSALES	17,717.00	17,631.77	11.3%	11.5%	1.74	1.6	30,827.58	28,210.83
URUAPAN	16,816.00	16,505.03	10.7%	10.8%	2.04	1.93	34,304.64	31,854.71
SALVADOR ESCALANTE	15,616.00	15,372.44	10.0%	10.1%	1.77	1.7	27,640.32	26,133.15
TACÁMBARO	12,374.00	11,827.36	7.9%	7.7%	1.93	1.52	23,881.82	17,977.59
TOTAL	87,277.00	85,833.40	55.6%	56.2%			161,954.18	144,596.00

MUNICIPALITIES	APEAM	MHAIA	Difference	Difference %
TOTAL SURFACE (HA)	156,835.84	152,863.63	3,972.21	2.5%
TOTAL SURFACE (ACRES)	387,549.80	377,734.25	9,815.55	2.5%
SURFACE OF 5 LARGEST MUNICIP.	87,277.00	85,833.40	1,443.60	1.7%
TOTAL YIELD FOR 5 LARGEST MUN	161,954.18	144,596.00	17,358.18	10.7%

